

## Tool Sales Leader (m/f/x) Southern England

Steinel UK is a fast-growing small business that delivers high quality and innovative products with a strong focus on customer service. Steinel's Heat Tools are ergonomically superior, deliver precision temperature control and come with a multitude of accessories to optimize performance for any application. Among many industry innovations is the world's first industrial grade cordless heat gun, which provides a tremendous growth opportunity. Our world class supply chain has held strong during the difficult global material shortage and our products remain ready to ship to the customer by our dedicated customer support team.

Our distribution subsidiary STEINEL UK is seeking a results driven **sales leader** to grow its Industrial Heat Tools business across Southern England to the earliest date possible.

### job description

- develop sales across their own area for the STEINEL Tools section (Heat Tools, Hot Air, Heat Guns, Glue Guns)
- actively seek new accounts, optimize sales growth and directly grow the largest accounts
- identify and quantify strategic market opportunities to introduce new technologies that add value to the end customer and differentiate Steinel from competitors
- deliver exceptional value to key customers and becoming a trusted advisor by providing solutions and information to the customer in a timely and diligent manner
- produce results dynamically in multiple end customer industries including Commercial Roofing, Electronics & Medical Device Manufacturing, Automotive, and Aerospace and Defence

### qualification requirements

- passion for winning and driving rapid sales growth that outpaces our competitors in the market
- proven track record as a successful and efficient sales manager/ sales leader
- goal-orientated and independent working

### Have we awoken your interest?

If you are seeking an entrepreneurial opportunity to grow the UK business and smash sales records with the backing of an established global leader in its industry – do not hesitate and apply now to join the Steinel UK team!

Please follow the link below to find detailed information on our company at our website: [www.steinell.de/en](http://www.steinell.de/en)

### Contact information

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